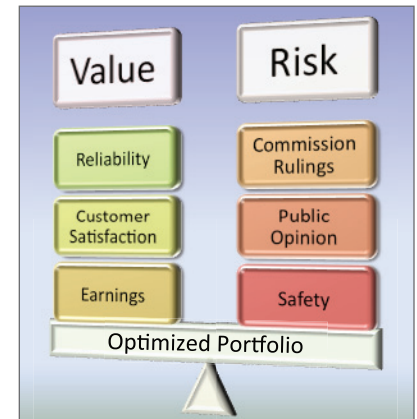


Power & Utilities Solutions

Optimized Portfolio Management: Value Based. Risk Mitigating. Optimized Solution.

OPM is the ultimate evolution of project management for power and utilities. It allows executives and senior managers to see all projects at the portfolio level and to weigh all potential changes based on risk and value scoring. OPM is the bridge between strategic objectives and tactical actions taken by department leadership and individual resources.



Utilities are expected to keep rates down, maximize results for capital portfolio investments, reduce O&M spending and deliver increased earnings – all while having exceptional reliability.

Catalyst’s experienced electric utility team helps clients achieve these goals through better processes, better people and better tools. We know the Electric Utility industry well – our professionals have worked for years in power generation and delivery. They bring their experience with best-in-class project management, resource loaded scheduling and reporting tools to deliver Optimized Portfolio Management (OPM) solutions for clients.

When combined with Primavera software products, our professional consulting services put utilities on the path of long-term efficiency.

An initial assessment creates the baseline and allows us to work with a utility’s leadership team to set realistic goals. It also helps us tailor our recommendations for OPM. Catalyst then provides the right mix of tools, strategies and implementation services that ensure success and proven results.

Imagine the ROI of more projects completed on time and on budget, or more projects for the same budget. It is possible. And, Catalyst can help make it a reality.

Catalyst Services

- > Experienced Consultants
 - Assessment
 - Proposal
 - Evaluation
- > Professional Services
 - Implementation
 - Training
 - Staff Augmentation
- > Technical Services
 - Hardware Design
 - Software Configuration

Portfolio Maturity Model



Benefits of Optimized Portfolio Management

Adopting an Optimized Portfolio Management methodology throughout the enterprise takes vision and determination. But, the dividends are real and lasting, including:

- Multi-year planning horizon
- Scope development and estimating
- Project scoring based on value and risk
- Analysis based decision-making
- Increased labor efficiency / Reduced costs
- Negotiated material costs / Improved pricing
- Inventory value reduced / Turns increased
- Improved financial budgeting and forecasting
- Overall resource usage optimized
- More projects on-time and on-budget
- More projects for the same budget
- Justify capital spend to reduce O&M
- Positive impact to earnings
- Reduced O&M plus depreciation justifies cost of capital
- Investment returned in real savings to corporation and efficiencies

Catalyst Delivers Results

Some of the leading players in construction, manufacturing, government, and engineering turn to Catalyst to provide strategic consulting, software tools like Primavera, and augmented staffing services for project scheduling. Those clients have come to trust the seasoned counsel and rely on Catalyst to make some of the most complex projects run more efficiently while mitigating risk. A laser focus on client goals has propelled Catalyst since it was founded more than 16 years ago.

Our company's passion for continuous process improvement and an enterprise view of projects at the portfolio management level has led to our specialization in Optimized Portfolio Management. We recognize that every utility is different – with different challenges, goals, and internal skill sets. That's why we don't believe in a "one-size fits all" approach and, instead, seek to collaborate with you and your executives to define the best path forward to an Optimized Portfolio Management solution.

Contact our Power & Utilities Solution team today at 1-800-410-8824 to find out how we can help your organization.

Seasoned Leadership



The Power and Utility Solutions division at Catalyst is led by Douglas Coatney, a

30-year veteran of the electric generation and delivery industry. Coatney has been a change agent and project controls leader throughout his career and now delivers proven results for Catalyst clients. In his previous role at Duke Energy, he drove process and systems changes that led to an incredible 98 percent on-time completion rate for more than 1,000 in-flight projects and a less than one percent budget variance. He and his Catalyst team collaborate with senior executives at power and utility firms to define a path between corporate strategic objectives and daily tasks that deliver best-in-class OPM results.

Contact

Doug Coatney
Catalyst USA
1.800.410.8824
www.catalystusa.com/PUD
dcoatney@catalystusa.com